

# Cambodia, Fiji and the Philippines

Claire Brown of Claire Brown Realty, who markets in South-East Asia, finds her pals are going off-map



## Pioneers

“My crazy pals are right now buying up cheap beach land in Cambodia where they are working with the government to actually write land acquisition laws, where before there was none. These people are the real speculators and could make a 500-fold increase on their investment – or they could lose it all.”

## Innovators

“Developers I know who are planning to build a resort on a tiny island off of Fiji. The island is yet unheard of, and the business concept is their own structure, so they are first in on creating something new, in a market that is not brand new, still quite embryonic. They won’t lose their money, and should make a 50-fold increase if they control their costs properly.”

The Philippines and much of South-East Asia offers commissions of between 5-8% for agents with good local knowledge, says Claire Brown

